



CALL FOR EXPRESSION FOR INTEREST

Reference: EDB/PROC/BIO/JAN 19/009

“Development of a nutraceutical framework and Industry in Mauritius”

1.0 Introduction

The purpose of this Expression of Interest is to seek proposals from reputed qualified firms in individual capacity or joint venture with other consulting firms for the development of a Nutraceutical framework and industry for the Republic of Mauritius.

The global nutraceuticals market is expected to grow at a CAGR of 7.3% through 2021 (Source: *Transparency Market Research*). The sector which was valued at USD 182.6 billion in 2015 is therefore poised to be worth USD 278.95 billion in the next four years. Research and projects undertaken by the Mauritius Research Council, University of Mauritius, Mauritius Oceanography Institute and local private companies have revealed that there is potential to develop this sector in Mauritius as it is one of the world's biodiversity hotspots, characterized by a high level of unique and diverse species.

Considering the growth potential of the global nutraceutical market, a favourable climatic environment and the extent of the Mauritian EEZ, the nutraceutical industry is perceived to be a promising sector for Mauritius. In this context, EDB proposes to enlist a team of experts to assess the potential for Mauritius to become a key producer of land-based and ocean-based nutraceuticals that could help:

1. address the issue of abandoned land by small planters resulting from the continuous drop in revenues from the sugar industry
2. valorise Mauritian natural land and marine resources

2.0 Objective

The overall objective of this project is to provide Government and the private sector with a clear roadmap for large-scale development nutraceuticals and functional foods with emphasis on the nature, scope and economic return for primary producers and manufacturers in Mauritius.

3.0 Scope of the assignment

The scopes of works to be undertaken by the Consulting Firm / Consultants are as follows:

1. Undertake land analysis and conduct profiling to identify crops with nutraceutical potential - Review and Identify the most appropriate plants and locations for production of nutraceuticals. Review and analyse existing reports and other relevant documents to fully assess the current situation of the sector in Mauritius.
2. Value Chain Development - Estimate the market size and assess potential for sales of nutraceuticals on the local and international market; assess current and future nutraceutical needs
3. Policy and Regulation - Identify policy, institutional, and regulatory constraints or challenges that could hinder the development of this nascent sector and Propose appropriate measures and incentives to support emergence of a strong nutraceutical industry in Mauritius
4. Institutional Capacity Building - Develop a Capacity Building Result Framework that can be used as a step-by-step guide to the planning, implementation, and evaluation of nutraceutical projects to build capacity of Mauritian enterprises at national levels
5. Developing a strategic plan for the nutraceutical industry
6. Propose a Roadmap with clear policy recommendations & incentives and the milestones to be achieved

The above tasks are not limitative and the consultants may be required to undertake other activities as per the needs of the deliverables.

4.0 Consultancy Services

An expression of interest is being sought from suitable Consultancy firms/ Consultants for the purpose of short-listing a multi-disciplinary team of professionals having expertise, experience and resources to carry out the assignment.

The Consultancy firm/ Consultants should provide information on the profile of the company, its organisation and staffing. In case of associations between two or more firms, the name and address and profile of the participating firm and nature of the association such as joint venture or subcontract should be stated. The lead firm should be clearly identified.

In responding to this expression of interest, the Consultancy firm / Consultants should clearly specify how they would provide the above referred skills, competence, resources and services for this particular assignment. The curriculum vitae of staff who would work on the assignment should be submitted.

The Consultancy firms / Consultants shall demonstrate its competence and experience in previous assignments of similar nature and or related consultancy services undertaken in the previous 5 years and carried out in small island states and or developing countries.

The consulting firm personnel should be fluent in both spoken and written English with excellent report writing skills. A working knowledge in French would be an advantage.

Shortlisting of firms will be done on the basis of an assessment of the firm`s profile, experience and competencies of proposed resource persons. The selection of the Consultancy firms/ Consultants for the project shall be based on a quality and cost method through request for proposals.

The information provided by the applicants will be used to shortlist about six (6) Consultancy firms / Consultants who will be invited to bid for the Request for Proposal by end of January 2019. The signature of the contract with the successful bidder is tentatively planned for March 2019.

The duration of the consultancy service will be 6 months starting from March 2019.

Note: The EOI application should be accompanied by the following annexes:

Annex 1 (a): General Information relating to the company

(b): Brief Description of Organisation

Annex 2: Experience record

Annex 3: Details of Assignment/Contracts of Similar Nature and complexity

Annex 4: Summary Sheet: Current Contract commitments/services in progress

Annex 5: Financial Standing

Annex 6: Average Annual Turnover

Annex 7: Contract non-performance, pending Litigation, Litigation History

Annex 8: Undertakings & Assurances

5.0 Submission of EOI

The Expression of Interest and all documentations shall be submitted in English marked “EOI – Consultancy Services for the Development of a Nutraceutical Framework and Industry in Mauritius” on bid@edbmauritius.org at latest by Friday 29th March 2019 at 15.00 hours (Mauritian Time).

Economic Development Board

10th Floor, One Cathedral Square

16 Jules Koenig Square

Port-Louis

Mauritius

ANNEX 1 (a):

GENERAL INFORMATION

All individual parties/Companies and each partner of a Joint Venture/Consortium applying for the Expression of Interest are requested to complete the information in this form. Nationality information should be provided for all owners or Interested Companies who are partnerships/associates or individually-owned Companies. In case of a Joint Venture/Consortium/Association, the Company designated to be the Lead Partner should be clearly spelt out.

Name of Company:	
Head office Address:	
Nationality:	
Telephone:	Contact:
Fax:	Email:
Place of incorporation/registration:	Year of incorporation/registration:

ANNEX 1 (b)

BRIEF DESCRIPTION OF ORGANISATION

Name of interested Company or partner of a Joint Venture/Consortium
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All individual parties/firms and each partner of a Joint Venture/Consortium are requested to complete this form. The information supplied should include the structure of the organization, the general staffing, logistics and support.

Use a separate sheet for each partner of a Joint Venture/Consortium/Association.

Interested Companies may enclose testimonials, certificates, and publicity material with their applications. However, they will not be taken into account in the evaluation of qualifications.

STRUCTURE OF THE ORGANISATION	GENERAL STAFFING	LOGISTICS AND SUPPORT

ANNEX 2

PARTICULAR EXPERIENCE RECORD

<p>Name of Interested Company or partner of a Joint Venture/Consortium/Association</p> <p>.....</p> <p>.....</p>

To enable evaluation and short-listing, the Interested Company shall be required to fill in Annex 2.

On a separate page, using the format of Annex 3, the Interested Company is requested to provide information on each assignment of a similar nature and complexity to the present assignment for which his firm and each associate (if any) for this assignment, were legally contracted either individually or as a corporate entity.

ANNEX 3:

DETAILS OF ASSIGNMENTS/CONTRACTS OF SIMILAR NATURE AND COMPLEXITY

<p>Name of Company or partner of a Joint Venture/Consortium/Association</p> <hr style="border-top: 1px dotted black;"/>
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1	<p>Number of contract</p> <hr/> <p>Name of contract</p> <hr/> <p>Country</p>
2	Name of employer
3	Employer address
4	Brief description of services provided and special features relevant to the contract based on which the Applicant wishes to be short-listed
5	<p>Contract role (check one)</p> <p> <input type="checkbox"/> Sole party <input type="checkbox"/> Management Consultant <input type="checkbox"/> Sub-consultant <input type="checkbox"/> Partner in a Joint Venture </p>
6	Name of associate Consultants (if any)
7	Date award
8	Date of Completion
9	<p>Contract/subcontract duration (years and months)</p> <p> ___years ___months</p>
10	Contract Value

ANNEX 4:

SUMMARY SHEET:

CURRENT CONTRACT COMMITMENTS / SERVICES IN PROGRESS

Name of Company or partner of a Joint Venture/Consortium/Association
.....

Companies and each partner to an application should provide information on their current commitments on all contracts of **similar nature and complexity** that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion.

	Name of contract	Value (current US\$ equivalent)	Start date and Scheduled completion date
1.			
2.			
3.			
4.			
5.			
6.			

ANNEX 5:

FINANCIAL STANDING

The following table shall be filled in for the Applicant and for each partner if in a Joint Venture/Consortium/ Association

Applicant’s Legal Name: [insert full name]

Date: [insert day, month, year]

Applicant’s Party Legal Name: [insert full name if applicable]

Contract No. and title: [insert Contract number and title]

Page [insert page number] of [insert total number] pages

Financial information	Historic information for previous [insert number] years, [insert in words]				
	Year	Year	Year	Year ...	Year.....
Information from Balance Sheet					
Total Assets (TA)					
Total Liabilities (TL)					
Net Worth (NW)					
Current Assets (CA)					
Current Liabilities (CL)					
Debt					
Equity					
Information from Income Statement					
Total Revenue (TR)					
Profits Before Taxes (PBT)					

ANNEX 6:

AVERAGE ANNUAL TURNOVER

The following table shall be filled in for the Applicant and for each partner if in a Joint Venture/Consortium/Association

Applicant's Legal Name: [insert full name]

Date: [insert day, month, year]

Applicant's Party Legal Name: [insert full name, if applicable] Contract

No. and title: [insert Contract number and title]

Page [insert page number] of [insert total number] pages

<i>Annual turnover data (consultancy only)</i>	
<i>Year</i>	<i>Amount and Currency</i>
<i>[indicate year]</i>	<i>[insert amount]</i>
Average Annual Consultancy Turnover *	

* Average annual consultancy turnover based on total certified payments received for services in progress or completed, within the last **three** years.

ANNEX 7:

CONTRACT NON-PERFORMANCE, PENDING LITIGATION AND LITIGATION HISTORY

<i>Name of Applicant or partner of a Joint Venture/Consortium/Association</i>
.....

1	Name of Project:
2	Name and contact details of Client:
3	Project Value in Contract Currency:
4	Amount under Litigation:
5	Year of Litigation: <i>From..... To</i>
6	Entity(ies) involved in Litigation:
7	Party who initiated the dispute:
8	Description of Litigation:
9	Damages claimed/ settled:
10	Status and outcome of Litigation:
11	Reference Contact (e.g. Arbitrators, Mediators etc.):

ANNEX 8:

UNDERTAKINGS AND ASSURANCES

Procurement Reference Number: EDB/PROC/BIO/JAN 19/009

- (a) We undertake to abide by the procedures necessary to be under the effective control of the Republic of Mauritius;
- (b) We confirm that we are eligible to participate in this EOI exercise and meet the eligibility criteria specified in Section 4 of this Call for expression of Interest.
- (d) We agree to submit the proposed “Development of a nutraceutical framework and Industry” for approval by the Economic Development Board;
- (e) We possess the financial and technical capability to carry out the proposed plan of work for exploration;
- (f) We confirm that the proposed nutraceutical activities will fully comply with the Rules of the ISA in relation to environmental management and applicable national and international laws;
- (g) We possess the financial and technical capability to undertake the appropriate measures for the prevention, reduction and control of pollution and other hazards, as well as possible impacts, to the marine environment; and
- (h) We have taken steps to ensure that no person acting for us or on our behalf will engage in any type of fraud and corruption during our participation in the EOI process and we commit ourselves to observe the same principles if awarded the contract and during its execution.
- (i) We understand that transgression of the above is a serious offence and appropriate actions will be taken against such applicants.

EOI Authorised by:

Name of Applicant		Company's address & seal	
Name of applicant's designated representative:		Position:	Signature:
Date:		Phone/Email:	